



FBNBANK GHANA PARTNERS ETRANZACT TO PROVIDE BILL PAYMENT SERVICES

FBNBank Ghana has partnered with eTranzact, an electronic transaction switching and payment processing platform, to provide the bank's customers with a simple, secure and convenient way of paying bills for various services. This partnership is also among others, meant to enhance customers' experience through convenient banking service.

The eTranzact platform provides FBNBank Ghana with the ability to support the collection of bills for and on behalf of service providers such as ECG, DSTv, GOtv, Surfline, Vodafone, AMA, MTN, WAEC and Medview Airline at any of the bank's branches across the country. Beyond this, FBNBank Ghana will also be able to monitor all details of payments online providing absolute security on all transactions. This means payments of subscriptions, utility bills and school fees can be conveniently managed by the bank at all its branches.

According to the Managing Director/CEO of FBNBank Ghana, Gbenga Odeyemi, "FBNBank Ghana thrives on mutually rewarding partnerships and we are excited to have partnered eTranzact in facilitating our customers' access to more products and services, while also delivering on our defined brand promise and customer experience."

He explained that FBNBank Ghana is fully committed to its vision of understanding and supporting our customers' busy and modern lives and eTranzact platform is one of the most important solutions tailored to make their lives easier as we become a one stop shop for the payment of utility and other bills.

Mr. Odeyemi also stated that the strategic partnership will also provide both FBNBank Ghana and eTranzact the opportunity to "create shared value through combined risk, funding and resource contributions by way of coordination, cooperation, and collaboration for the purpose of customer satisfaction."

"We aim to become the Bank of first choice in Ghana with the provision of products and services that meet the diverse needs of our customers. We will continue to leverage evolving technologies in bringing secure, fast and

convenient financial services closer to our customers, in line with the Bank's digital banking strategy." Odeyemi added.

About FBNBank Ghana Limited

FBNBank Ghana Limited is a subsidiary of FirstBank of Nigeria Limited, an FBN Holdings Plc Company, which is Nigeria's leading financial services institution by total assets and gross earnings and one of the largest corporate and retail banking financial institutions in sub-Saharan Africa (excluding South Africa). Since its establishment in 1894, the Bank has consistently built relationships with customers focusing on fundamentals of good corporate governance, strong liquidity, risk management and strong capitalization.

FirstBank operates an extensive distribution network with over 750 business locations (623 branches, 61 quick service points and 69 cash centers/agencies), over 2,600 ATM's and over 10 million customer accounts. The Bank provides a comprehensive range of financial services and has international presence through its subsidiaries, FBN Bank (UK) Limited in London and Paris, FBNBank DR Congo, FBNBank Ghana, FBNBank Gambia, FBNBank Guinea, FBNBank Sierra-Leone and FBNBank Senegal as well as its Representative Offices in Johannesburg, Beijing and Abu Dhabi.

FirstBank is the recipient of many awards. The Bank has been named "The Most Valuable Bank Brand in Nigeria" five times in a row - 2011, 2012, 2013, 2014 and 2015 - by the globally renowned "The Banker Magazine" of the Financial Times Group. FirstBank's brand purpose is to always put its stakeholders, customers and partners at the heart of its business, even as it is poised to standardize customer experience and excellence in financial solutions across Sub Saharan Africa, in consonance with its brand vision "To be the partner of first choice in building your future". The brand promise is to always deliver the ultimate "gold standard" of value and excellence. This commitment is anchored on the FirstBank's inherent values of passion, partnership and people, to position its customers first in every respect.

For five consecutive years, 2012, 2013, 2014, 2015 and 2016, FirstBank was named the "Best Retail Bank in Nigeria" by the Asian Banker International

Excellence in Retail Financial Services Awards. Other recent awards include the “Best Bank in Nigeria” in the Euromoney Awards for Excellence, “Best Bank in West Africa” and “Most Innovative Bank in Africa” in the African Banker Awards, “Best Bank in Nigeria” in the EMEA Finance African Banking Awards for the fourth time, “Best Foreign Exchange Services in Africa” in the EMEA Finance Treasury Services Awards, “Best Banking Group in Nigeria” by World Finance Banking Awards, and “Best Financial Reporting Company” by Africa Investor.

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